

Bartech Services Procurement

Providing visibility and on/off-boarding validation for all non-direct workers that are on our clients' property, regardless of how they are procured

Bartech's Services Procurement practice provides innovative solutions for managing Statement of Work (SOW) contract labor, as well as a total workforce solution for our clients. We use professional, industry-specific procurement resources to create customized processes and solutions and deliver on day-to-day requirements, including:

- Decision support consulting that enables correct classification (SOW vs. contingent) of all contract labor. Correct classification ensures compliance with corporate guidelines, price appropriateness and ideal labor type (contingent vs. SOW vs. permanent)
- Contract management consulting focused on improving requirements definition, managing the RFI/RFP process, awarding the business, and executing high-quality SOWs that serve our client's best interest
- Centralized visibility and accountability through the entire lifecycle of the SOW, along with an all-in-one solution for managers

Why Businesses Choose Bartech

Along with advising on proper contract labor classification, we consult with our clients to determine the desired approach from a financial and risk perspective. We then perform an initial review of the work request to ensure work can be saved properly within an SOW and the suppliers can be held accountable.

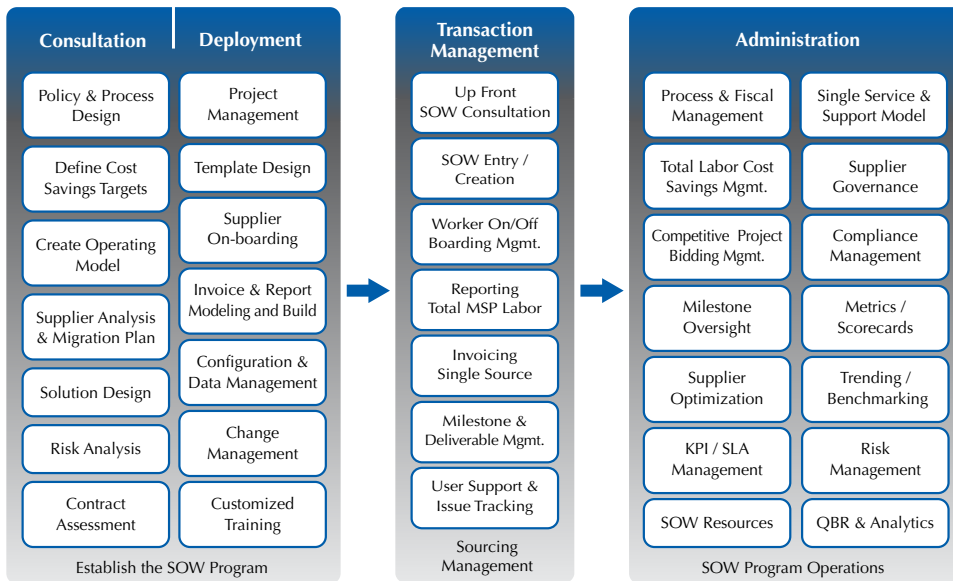
We provide a comparative cost analysis, to determine if the project could be completed at a better price, utilizing contingent labor or the client's permanent staff. Through automation and full visibility of SOW-based expenditures, Bartech provides comprehensive reporting and data analysis that enables our clients to make strategic buying decisions that result in substantial cost savings.

SOW MSP Services at a Glance

- **Decision Support** to ensure correct classification of opportunity
- **Requirements Definition Consultation** with the requestor to thoroughly define all information before creating the RFI /RFP, streamlining the process and garnering consistent, high-quality supplier responses
- **Conducting Competitive Bidding** to drive cost savings and capture high-quality proposals for requestors
- **SOW Contract Consulting** to ensure contract terms are appropriate and aligned to a given solution and properly defined within the SOW contract
 - **Streamlined and Automated Approval Facilitation** to ensure timely financial approvals, SOW contract execution and approvals of work items, invoices and payments
 - **Multi-Level Reporting** to ensure full visibility of all SOW-based activities
 - **Minority-Controlled Company (MCC)**



Components Customized to “Create and Run” an SOW Program



Why Bartech Is Different...

Global Unified Talent Acquisition Platform

As part of our Global Unified Talent Acquisition Platform, Bartech’s services procurement practice incorporates a scalable, single interface and Program Management Office (PMO) for procuring and managing all SOW-based contract labor. This allows Bartech to manage multiple workflows and all contract labor types under a single PMO — for proper alignment and leveraging of strategy and costs.

Superior Risk Mitigation

In light of the scrutiny on employers who utilize Independent Contractors (IC) and the very real danger of misclassification in the workplace, Bartech employs a standardized, comprehensive evaluation of candidates. Our assessment ensures that workers are properly vetted by evaluating if the candidate meets federal and state guidelines, as well as those of your company.

Custom Tools

Due to client requirements, gaps in VMS functionality and a desire to provide a comprehensive service offering, Bartech has created a series of tools, templates and web-based applications to streamline and simplify the overall services procurement workflow. These tools include:

- **Requirements Gathering Workbook** that standardizes and improves the quality of content when requestors define their requirements
- **RFP Transmittal Document** that standardizes and improves the quality of supplier proposals to the RFI/RFP
- **RFP Proposal Scorecard** that provides an enhanced approach to evaluating and scoring supplier responses in a structured, consistent way
- **Contract Gateway** that helps draft consistently high-quality SOW contracts

To learn more about Bartech SOW MSP solutions, call **800.824.2962** or email info@bartechgroup.com.

BARTECH AT A GLANCE

- Founded in 1977
- Spend under management \$2+ billion
- Certified Minority-Controlled Company with Corporate Plus status

SERVICE OFFERINGS

Managed Solutions

- Managed Service Provider (MSP)
- Independent Contractor (IC)
- Statement of Work (SOW)
- Business Process Outsourcing (BPO)
- Consulting

Staffing Solutions

Focused on the following industries: Automotive, Energy, Financial Services, Healthcare, Insurance, Pharmaceutical, Technology and Telecom

About The Bartech Group

Bartech is an industry-leading professional services firm delivering managed and staffing solutions to Global 1000 firms. Managing more than 25,000 daily work assignments and \$2+ billion in annualized spend, Bartech helps clients improve their market position through greater efficiency, transparency and reduced operational risks. With a 35-year proven track record, Bartech continues to receive top industry recognition for its global solutions.

www.bartechgroup.com